



Peoria Ford Commercial Fleet
17338 N. 92nd Ave., Peoria, Arizona, 85382
Office: 623-523-6151

Customer Proposal

Prepared for:

Lake Havasu City
2330 McCulloch Blvd N
Lake Havasu City, AZ 86403
Office: 928-855-1694

Prepared by:

Paul Williams
Office: 480-559-8491
Email: pwilliams@peoriaford.com

Date: 06/20/2016

Vehicle: 2017 Utility Police Interceptor Base
AWD

VIN #: Order

STOCK #: Order



(928) 680-4241



Peoria Ford Commercial Fleet
17338 N. 92nd Ave., Peoria, Arizona, 85382
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2017 Utility Police Interceptor, Sport
Utility
AWD Base(K8A)
VIN: Order STOCK: Order

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Prepared for:

By: Paul Williams Date: 06/20/2016 | Price Level: 725 Quote ID: PW100



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2017 Utility Police Interceptor, Sport
Utility
AWD Base(K8A)
VIN: Order STOCK: Order

Selected Options

Code	Description	MSRP
K8A	Base Vehicle Price (K8A)	\$31,510.00
500A	Order Code 500A	N/C
99R	Engine: 3.7L V6 Ti-VCT FFV	Included
44C	Transmission: 6-Speed Automatic	Included
STDAX	3.65 Axle Ratio	Included
STDGV	GVWR: 6,300 lbs	Included
STDTR	Tires: P245/55R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes center caps and full size spare.</i>	Included
F	Unique HD Cloth Front Bucket Seats w/Cloth Rear <i>Includes driver 6-way power track (fore/aft, up/down, tilt with manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft, with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>	\$60.00
113WB	113" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable <i>Includes clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display.</i>	Included
66A	Front Headlamp Lighting Solution <i>Includes base LED low beam/incandescent (halogen) high beam headlamp with high beam wig-wag function and (2) white rectangular LED side warning lights. Wiring and LED lights included. Controller not included. Includes: - Grille LED Lights, Siren & Speaker Pre-Wiring</i>	\$850.00
66B	Tail Lamp Lighting Solution <i>Includes base LED lights plus (2) rear integrated hemispheric lighthead white LED side warning lights in taillamps. LED lights only. Wiring and controller not included.</i>	\$425.00
66C	Rear Lighting Solution <i>Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included.</i>	\$455.00
43D	Dark Car Feature <i>Courtesy lamps and chimes disabled when any door is opened.</i>	\$20.00
17T	Red/White Dome Lamp in Cargo Area	\$50.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Included
51Z	Dual Incandescent Spot Lamps <i>Driver and passenger.</i>	\$350.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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Selected Options (cont'd)

Code	Description	MSRP
53M	SYNC Basic (Voice-Activated Communications System)	\$295.00
	<i>Includes single USB port and single auxiliary audio input jack.</i>	
61S	4 Remappable Steering Wheel Switches w/SYNC	\$155.00
68L	Rear-Door Handles Inoperable/Locks Operable	\$35.00
18W	Windows - Rear-Window Power Delete	\$25.00
	<i>Operable from front driver side switches.</i>	
59F	Keyed Alike - 0576x	\$50.00
55B	BLIS Blind Spot Monitoring w/Cross Traffic Alert	\$545.00
54Z	Manual Fold-Away Mirrors w/Heat	N/A
	<i>Without memory and without puddle lamps.</i>	
76R	Reverse Sensing	\$275.00
17A	Aux Air Conditioning	\$610.00
FW_01	Charcoal Black	N/C
YZ_02	Oxford White	N/C
SUBTOTAL		\$35,710.00
Destination Charge		\$945.00
TOTAL		\$36,655.00

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By: Paul Williams Date: 06/20/2016 | Price Level: 725 Quote ID: PW100



Quote To:
Lake Havasu City
Don Gabel

Paul Williams

9130 West Bell Road
 Peoria, Arizona 85382

Phone: 480-559-8491

Fax: 480-393-5536

Line Item:	Order Code	Description	Price
1	K8W	2017 Ford Interceptor Utility	\$26,451.24
2			
3	FM	Cloth Front Seats	\$60.00
4	66A	Front Headlamp Lighting Solution	\$850.00
5	66B	Tail Lamp Lighting Solution	\$425.00
6	66C	Rear Lighting Solution	\$455.00
7	43D	Dark Car Feature	\$20.00
8	17T	Red/White Dome Lamp in Cargo Area	\$50.00
9	51Z	Dual Incandescent Spot Lamps	\$350.00
10	53M	SYNC	\$295.00
11	61S	4 Remappable Steering Wheel Switches	\$155.00
12	68L	Rear Door Handles/Locks Inop	\$35.00
13	18W	Rear Window Power Delete	\$25.00
14	59F	Keyed Alike 0576X	\$50.00
15	55B	BLIS	\$545.00
16	76R	Reverse Sensing	\$275.00
17	17A	Aux Air Conditioning	\$610.00

Taxable Total:		\$30,651.24
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Sales Tax:	Sales Tax	\$2,482.75
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Warranty Cost:		
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Tire Tax:		\$5.00
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Grand Total:		\$33,138.99	Per Unit
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Qty Requested: _____

Thank you for this opportunity to gain your business!

To place order, review for accuracy and fax back with signature and P.O. number (if applicable).

Signature: _____

Date: _____

Printed Name: _____

P.O.#: _____