



San Tan Ford
1429 East Motorplex Loop, Gilbert, Arizona, 85297
Office: 480-821-3200 Fax: 480-988-1691

Customer Proposal

Prepared for:

Lake Havasu City
900 London Bridge Rd
Lake Havacu City, AZ 86403
Office: 928-855-1694
Email: gabeld@lhcaz.gov
FIN: QS037-QE968

Prepared by:

Joe Sanchez
Office: 480-621-3741
Email: joesanchez@santanford.com

Ship to:

Donald Gabel
Lake Havasu City
900 London Bridge Rd,
Lake Havacu City, AZ, 86403

Date: 06/21/2016

Vehicle: 2017 F-250 XL
4x2 SD Super Cab 8' box 164" WB SRW





Government Fleet Sales Manager

Joe Sanchez (480) 621-3741

joesanchez@santanford.com

Department Fax (480) 621-3796

Date: June 21, 2016

Customer: Lake Havasu City

Line Item/State Contract #: X2A / ADSPO12-016671

Vehicle Description: 2017 Ford F250 Super Cab 4X2 with ARF Animal Body

With 6.2L FFV V8 Gas Engine

Base Bid Price

\$25,570.00

Upgrade Options

1	3.73 Elocking Rear Axle	Standard on Contract
2	Power Equipment Group	Standard on Contract
3	Cruise Control	Standard on Contract
4	Upfitter Switches	165.00
5	ARF-95 Animal Body	21,600.00
6	Window Tint	250.00
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		

\$22,015.00

Bid Price (with options)

\$47,585.00

Tire Tax	5.00
Sales Tax (7.80%)	3,711.63

Ford Extended Service Plan

Transportation Fee **\$300.00**

Total Delivered Price **\$51,601.63**

Notes:

Thank You,
Joe



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Selected Equipment & Specs

Dimensions

- * Exterior length: 254.4"
- * Exterior height: 78.1"
- * Front track: 68.3"
- * Turning radius: 28.0'
- * Front legroom: 43.9"
- * Front headroom: 40.8"
- * Front hiproom: 62.5"
- * Front shoulder room: 66.7"
- * Passenger volume: 116.0cu.ft.
- * Departure angle: 19 deg
- * Maximum cargo volume: 31.6cu.ft.
- * Exterior width: 80.0"
- * Wheelbase: 164.0"
- * Rear track: 67.2"
- * Min ground clearance: 8.5"
- * Rear legroom: 33.5"
- * Rear headroom: 40.3"
- * Rear hiproom: 64.7"
- * Rear shoulder room: 65.8"
- * Approach angle: 17.8 deg
- * Cargo volume: 31.6cu.ft.
- * Box length: 98.1"

Powertrain

- * 385hp 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI
- * federal
- * Rear-wheel drive
- * Fuel Economy Highway: N/A
- * Recommended fuel : regular unleaded
- * TorqShift-G 6 speed automatic transmission with overdrive
- * Fuel Economy Cty: N/A

Suspension/Handling

- * Front Twin I-Beam independent suspension with anti-roll bar, HD shocks
- * Firm ride Suspension
- * Front and rear 17 x 7.5 painted steel wheels
- * Rear rigid axle leaf spring suspension with HD shocks
- * Hydraulic power-assist re-circulating ball Steering
- * LT245/75SR17 EBSW AS front and rear tires

Body Exterior

- * 4 doors
- * Reverse opening right rear passenger
- * Black door mirrors
- * Class V trailer hitch with trailer sway control
- * Easy lift tailgate
- * Trailer harness
- * Clearcoat paint
- * Reverse opening left rear passenger
- * Driver and passenger folding door mirrors
- * Black bumpers
- * Bed-rail protectors
- * Easy lower tailgate
- * Box style: regular
- * Front and rear 17 x 7.5 wheels

Convenience

- * Manual air conditioning with air filter
- * Manual front windows
- * Manual tilt steering wheel
- * Day-night rearview mirror
- * Front cupholders
- * Full overhead console
- * Cruise control with steering wheel controls
- * Manual door locks with illuminated entry
- * Manual telescopic steering wheel
- * 1 1st row LCD monitor
- * Passenger visor mirror
- * Driver and passenger door bins

Seats and Trim

- * Seating capacity of 6
- * 4-way driver seat adjustment
- * 4-way passenger seat adjustment
- * 60-40 folding rear split-bench seat
- * Front 40-20-40 split-bench seat
- * Manual driver lumbar support
- * Centre front armrest with storage
- * Cloth seat upholstery

Entertainment Features

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Selected Equipment & Specs (cont'd)

- * AM/FM stereo radio
- * Fixed antenna
- * 12 speakers

Lighting, Visibility and Instrumentation

- * Halogen aero-composite headlights
- * Fully automatic headlights
- * Light tinted windows
- * Tachometer
- * Outside temperature display
- * Trip computer
- * Delay-off headlights
- * Variable intermittent front windshield wipers
- * Front reading lights
- * Oil pressure gauge
- * Low tire pressure warning
- * Trip odometer

Safety and Security

- * 4-wheel ABS brakes
- * 4-wheel disc brakes
- * ABS and driveline traction control
- * Dual seat mounted side impact airbag supplemental restraint system
- * Manual door locks panic alarm
- * MyKey restricted driving mode
- * 3 manually adjustable rear head restraints
- * Brake assist with hill hold control
- * Electronic stability
- * Dual front impact airbag supplemental restraint system with passenger cancel
- * Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- * SecuriLock immobilizer
- * Manually adjustable front head restraints

Dimensions

General Weights

Curb	6059 lbs.	GVWR	10000 lbs.
Front GAWR	4400 lbs.	Rear GAWR	6340 lbs.
Payload	3910 lbs.	Front curb weight	3484 lbs.
Rear curb weight	2575 lbs.	Front axle capacity	5250 lbs.
Rear axle capacity	6200 lbs.	Front spring rating	4400 lbs.
Rear spring rating	6340 lbs.		

Trailerling Type

Type	Regular	Harness	Yes
Class	V	Hitch	Yes
Trailer sway control	Yes		

General Trailerling

5th-wheel towing capacity	12900 lbs.	Towing capacity	12500 lbs.
GCWR	19000 lbs.		

Fuel Tank type

Capacity	34 gal.
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Off Road

Approach angle	18 deg	Departure angle	19 deg
Ramp breakover angle	18 deg	Min ground clearance	8 "
Load floor height	35 "		

Exterior cargo

Length	98.1 "	Minimum width	50.5 "
Volume	78.5 cu.ft.	Pickup box depth	21.1 "
Maximum width	66.9 "	Tailgate width	60.5 "

Interior cargo

Cargo volume	31.6 cu.ft.	Maximum cargo volume	31.6 cu.ft.
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Selected Equipment & Specs (cont'd)

Powertrain

Engine Type

Block material	Iron	Cylinders	V-8
Head material	Aluminum	Ignition	Electronic
Injection	Sequential MPI	Liters	6.2L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	2	Valvetrain	SOHC
Variable valve control	Yes		

Engine Spec

Bore	4.02"	Compression ratio	9.8:1
Displacement	379 cu.in.	Stroke	3.74"

Engine Power

SAEJ1349 AUG2004 compliant	Yes	Output	385 HP @ 5,500 RPM
Torque	405 ft.-lb @ 4,500 RPM		

Alternator

Amps	157
------	-----

Battery

Amp hours	72	Cold cranking amps	650
Run down protection	Yes		

Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		

Transmission Gear Ratios

1st	4.17	2nd	2.34
3rd	1.52	4th	1.14
5th	0.87	6th	0.69
Reverse Gear ratios	3.4		

Transmission Torque Converter

Stall ratio	2.01
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Transmission Extras

Driver selectable mode	Yes	Sequential shift control	SelectShift
Oil cooler	Regular duty		

Drive Type

Type	Rear-wheel
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Drive Feature

Traction control	ABS and driveline	Rear locking differential	Driver selectable
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Drive Axle

Ratio	3.73
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Exhaust

Material	Stainless steel	System type	Single
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Emissions

CARB	Federal	EPA	Tier 2 Bin 8
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Selected Equipment & Specs (cont'd)

fuel Economy

Fuel type Gasoline

Acceleration

0-60 mph (s) 7.03

1/4 Mile

Seconds 15.4 Speed 94 mph

Skid Pad

Lateral acceleration (g) 0.6

Slalom

Speed 51 mph

Driveability

Brakes

ABS 4-wheel ABS channels 4
Type 4-wheel disc Vented discs Front and rear

Brake Assistance

Brake assist Yes Hill hold control Yes

Suspension Control

Ride Firm Electronic stability .. Stability control with anti-roll

Front Suspension

Independence Twin I-Beam independent Anti-roll bar Regular

Front Spring

Type Coil Grade Regular

Front Shocks

Type HD

Rear Suspension

Independence Rigid axle Type Leaf

Rear Spring

Type Leaf Grade HD

Rear Shocks

Type HD

Steering

Activation Hydraulic power-assist Type Re-circulating ball

Steering Specs

of wheels 2

Exterior

Front Wheels

Diameter 17" Width 7.50"

Rear Wheels

Diameter 17" Width 7.50"

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Selected Equipment & Specs (cont'd)

Spare Wheels

Wheel material Steel

Front and Rear Wheels

Appearance Painted
Covers Hub

Material Steel

Front Tires

Aspect 75
Sidewalls BSW
Tread AS
Width 245mm
RPM 660

Diameter 17"
Speed S
Type LT
LT load rating E

Rear Tires

Aspect 75
Sidewalls BSW
Tread AS
Width 245mm
RPM 660

Diameter 17"
Speed S
Type LT
LT load rating E

Spare Tire

Mount Underbody w/crankdown

Type Full-size

Wheels

Front track 68.3"
Turning radius 28.0'

Rear track 67.2"
Wheelbase 164.0"

Body Features

Front license plate bracket Yes
Side impact beams Yes

Body material Aluminum

Body Doors

Door count 4
Right rear passenger Reverse opening

Left rear passenger Reverse opening
Rear cargo Tailgate

Pickup

Box style Regular
Easy lift tailgate Yes

Bed-rail protectors Yes
Easy lower tailgate Yes

Exterior Dimensions

Length 254.4"
Body height 78.1"
Frame section modulus 10.7cu.in.
Front bumper to Front axle 38.2"

Body width 80.0"
Cab to axle 56.1"
Frame yield strength (psi) 50000.0
Front bumper to back of cab 146.3"

Safety

Airbags

Driver front-impact Yes
Overhead Safety Canopy System curtain 1st and 2nd row
Passenger side-impact Seat mounted

Driver side-impact Seat mounted
Passenger front-impact Cancellable

Seatbelt

Rear centre 3 point Yes

Height adjustable Front

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Selected Equipment & Specs (cont'd)

Security

Immobilizer	SecuriLock	Panic alarm	Yes
Restricted driving mode	MyKey		

Seating

Passenger Capacity

Capacity	6
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Front Seats

Split	40-20-40	Type	Split-bench
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Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4	Lumbar support	Manual

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable
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Front Armrest

Centre	Yes	Storage	Yes
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Rear Seats

Descriptor	Split-bench	Facing	Front
Folding	60-40	Folding position	Fold-up cushion
Type	Fixed		

Rear Head Restraints

Control	Manual	Type	Adjustable
Number	3		

Front Seat Trim

Material	Cloth	Back material	Cloth
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Rear Seat Trim Group

Material	Vinyl	Back material	Carpet
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Convenience

AC And Heat Type

Air conditioning	Manual	Air filter	Yes
Underseat ducts	Yes		

Audio System

Radio	AM/FM stereo	Radio grade	Regular
Seek-scan	Yes		

Audio Speakers

Speaker type	Regular	Speakers	12
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Audio Antenna

Type	Fixed
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LCD Monitors

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Selected Equipment & Specs (cont'd)

1st row	1	Primary monitor size (inches)	2.3
<i>Cruise Control</i>			
Cruise control	With steering wheel controls		
<i>Convenience Features</i>			
12V DC power outlet	2		
<i>Door Lock Activation</i>			
Type	Manual		
<i>Door Lock Type</i>			
Tailgate/rear door lock	Manual		
<i>Instrumentation Type</i>			
Display	Analog		
<i>Instrumentation Gauges</i>			
Tachometer	Yes	Oil pressure	Yes
Engine temperature	Yes	Transmission fluid temp	Yes
Engine hour meter	Yes		
<i>Instrumentation Warnings</i>			
Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Yes
<i>Instrumentation Displays</i>			
Clock	In-radio display	Exterior temp	Yes
Systems monitor	Yes		
<i>Instrumentation Feature</i>			
PRND in IP	Yes	Trip computer	Yes
Trip odometer	Yes		
<i>Steering Wheel Type</i>			
Material	Urethane	Tilting	Manual
Telescoping	Manual		
<i>Front Side Windows</i>			
Window 1st row activation	Manual		
<i>Windows Rear Side</i>			
2nd row activation	Fixed		
<i>Window Features</i>			
Tinted	Light		
<i>Front Windshield</i>			
Wiper	Variable intermittent		
<i>Rear Windshield</i>			
Window	Fixed		

Interior

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Selected Equipment & Specs (cont'd)

Passenger Visor

Mirror Yes

Rear View Mirror

Day-night Yes

Headliner

Coverage Full Material Cloth

Floor Trim

Coverage Full Covering Vinyl/rubber

Trim Feature

Gear shift knob Urethane Interior accents Chrome

Lighting

Dome light type Fade Front reading Yes
Illuminated entry Yes Variable IP lighting Yes

Overhead Console Storage

Storage Yes Type Full

Storage

Driver door bin Yes Front Beverage holder(s) Yes
Glove box Locking Passenger door bin Yes
Illuminated Yes Instrument panel Bin
Dashboard Covered

Legroom

Front 43.9" Rear 33.5"

Headroom

Front 40.8" Rear 40.3"

Hip Room

Front 62.5" Rear 64.7"

Shoulder Room

Front 66.7" Rear 65.8"

Interior Volume

Passenger volume 116.0 cu.ft.

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Warranty - Selected Equipment & Specs

Warranty

Basic

Distance 36000 miles Months 36 months

Powertrain

Distance 60000 miles Months 60 months

Corrosion Perforation

Distance Unlimited miles Months 60 months

Roadside Assistance

Distance 60000 miles Months 60 months

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Selected Options

Code	Description	MSRP
Base Vehicle		
X2A	Base Vehicle Price (X2A)	\$35,070.00
Packages		
600A	Order Code 600A	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex Fuel	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	STD
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TBK	Tires: LT245/75Rx17E BSW A/S	Included
64A	Wheels: 17" Argent Painted Steel	Included
	<i>Includes painted hub covers/center ornaments.</i>	
Seats & Seat Trim		
1	Cloth 40/20/40 Split Bench Seat	\$100.00
	<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	
Other Options		
164WB	164" Wheelbase	STD
90L	Power Equipment Group	\$915.00
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i>	
	<i>Includes:</i>	
	- Accessory Delay	
	- Manual Telescoping/Folding Trailer Tow Mirrors	
	<i>Includes power/heated glass, heated convex spotter mirror and integrated clearance lamps/turn signals.</i>	
	- Perimeter Alarm	
	- Power Locks	
	- Power Tailgate Lock	
	- Power Front Windows	
	<i>Includes 1-touch up and down driver and passenger windows.</i>	
	- Remote Keyless-Entry	
PAINT	Monotone Paint Application	STD
66S	Upfitter Switches (6)	\$165.00
	<i>Located in overhead console.</i>	
587	Radio: AM/FM Stereo	Included

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San Tan Ford
1429 East Motorplex Loop, Gilbert, Arizona, 85297
Office: 480-821-3200

2017 F-250, SD Super Cab
4x2 SD Super Cab 8' box 164" WB SRW
XL(X2A)

Selected Options (cont'd)

Code	Description	MSRP
<i>Includes 6 speakers.</i>		
Fleet Options		
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
Emissions		
425	50-State Emissions System	STD
Interior Colors		
1S_05	Medium Earth Gray	N/C
Primary Colors		
Z1_01	Oxford White	N/C
SUBTOTAL		\$36,875.00
Destination Charge		\$1,195.00
TOTAL		\$38,070.00

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Prepared for:
By: Joe Sanchez Date: 06/21/2016 | Price Level: 725



Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$35,070.00
Options & Colors	\$1,805.00
Upfitting	\$0.00
Destination Charge	\$1,195.00
Subtotal	\$38,070.00
<i>Pre-Tax Adjustments</i>	
Description	
Window Tint	\$250.00
ARF-95 Animal Body	\$21,600.00
Vehicle Discount	-\$12,335.00
Subtotal	\$47,585.00
<i>Sales Taxes</i>	
Description	
Gilbert Sales Tax	\$713.78
Arizona State Sales Tax	\$2,997.86
Subtotal	\$51,296.63
<i>Post-Tax Adjustments</i>	
Description	
Tire Tax	\$5.00
Vehicle Transportation	\$300.00
Total	\$51,601.63

Customer Signature

Acceptance Date

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4245 E SUPERIOR AVE
PHOENIX, AZ 85040

Estimate

Date	Estimate #
6/21/2016	23331

Name / Address	Ship To
SAN TAN FORD 1429 E.MOTORPLEX LOOP GILBERT,ARIZONA 85296-7410	SAN TAN FORD 1429 E.MOTORPLEX LOOP GILBERT,ARIZONA 85296-7410

Rep	Chassis Model	fax#	Salesman
KL			Joe Sanchez

[illegible]

Not responsible for items left over 30 days.

Phone #	Fax #
602-438-4956	602-438-4947

Subtotal	\$21,600.00
Sales Tax (0.00)	\$0.00
Total	\$21,600.00