

MEMORANDUM

TO: Ron Foggin, Public Works Director

FROM: Robert C. Kane, Airport Manager

RE: Award Recommendation for the construction phase of the Runway Lights and Signs Improvement Project B25-PW-ARP-104015-500657.

DATE: 12 May, 2025

This project replaces legacy incandescent lighting systems that are beyond useable service life, inefficient and hard to maintain. The projects replace the Runway Lights, Runway End Identifier Lights (REILs) and Runway Distance Remaining Signs.

On April 30, 2025, sealed bids were opened for the project and four (4) bids were received as follows:

Pavex Corp. - \$337,812.50
Rural Electric, Inc. - \$368,728.00
Scenic Electric, Inc. - \$456,655.00
American Southwest Electric Arizona, Inc. - \$627,515.00
Engineers Opinion of Construction Cost - \$500,448.00

The bids were reviewed by C&S Engineers, Inc., Procurement and the Airport Manager. The apparent low bidder, Pavex Corp., failed to submit all required documents and therefore we recommend they be considered non-responsive. The required documents that were not submitted were: the Safety Plan Compliance Document (SPCD) and the Bidder's List Collection Form.

The second low bidder, Rural Electric, Inc. did submit all the required documents, has a current and active Type 'A', General Engineering license (License No. 075367), with no valid complaints on file for a two-year reporting period.

With these findings, I recommend to the City Council that the construction phase of the Runway Lights and Signs Improvement Project, B25-PW-ARP-104015-500657, be awarded to Rural Electric, Inc. in the amount of \$368,728.00.

An application has been prepared for FAA/ADOT grants for the construction phase amount, \$368,728.00, as well as the \$205,449 for C&S Engineering, Inc., Task Order 9, Design, Bidding and Construction Management, and Administrative Fees, for a total of \$581,552.00. In addition, part of this grant application should include reimbursement for Consultant assistance developing our Disadvantaged Business Enterprise Goal and Methodology and Plan.



Robert C. Kane
Airport Manager

Atch: C&S Engineers, Inc. Recommendation Letter and Bid Tabulation.

May 7, 2025

Robert Kane, Airport Manager
Lake Havasu City Municipal Airport
5600 Highway 95 N., Suite 1
Lake Havasu City, AZ 86404
KaneR@lhcaz.gov

Re: (HII) Lake Havasu City Municipal Airport
Runway Lights & Signs Improvement Project
LHC Project No. B25-PW-ARP-104015-500657

Dear Robert,

We have reviewed the bids received on April 30, 2025, for the above referenced project. Four bid proposals were received as follows:

	Total Bid Amount
Pavex Corp.	\$337,812.50
Rural Electric, Inc.	\$368,728.00
Scenic Electric, Inc.	\$456,655.00
American Southwest Electric Arizona, Inc.	\$627,515.00
<i>Engineer's Estimate</i>	<i>\$500,448.00</i>

The apparent low bidder, Pavex Corp., failed to submit all of the required documents and therefore we recommend they be considered non-responsive. The required documents that were not submitted were: the Safety plan compliance document (SPCD) and the Bidder's list collection form. The second low bidder, Rural Electric, Inc. did submit all the required documents, has a current and active Type 'A', General Engineering license (License No. 075367), with no valid complaints on file for a two-year reporting period. Based on our review of the bid documents submitted and discussions with City staff, we recommend that the project be awarded to Rural Electric, Inc. for the Total Bid in the amount of \$368,728.00.

Attached, please find the Bid Tabulation sheet. If you have any questions, feel free to contact me.

Best regards,

C&S ENGINEERS, INC.



Randy Behm
Project Manager
rbehm@cscos.com

