



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract
No.:

FS12-23

Date
Prepared:

6/17/2026

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract. As needed, delivery updates will be provided as soon as possible.

Buying Agency:	City of Lake Havasu, AZ	Contractor:	Hughes Fire Equipment Inc. / Pierce Manufacturing, Inc.
Contact Person:		Prepared By:	Scott Krueger
Phone:		Phone:	541-747-0072
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Email:		Email:	skrueger@hughesfire.com

Product Code:	23P-107	Description:	Velocity Pumper 1025
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract:	\$992,593.00
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B. Published Options - Itemize below - Attach additional sheet(s) if necessary.

(Note: Published Options are "manufacturer standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	\$388,991.00
		Subtotal B:	\$388,991.00

C. Customization Category Totals - Itemize below / Attach additional sheet(s) if necessary.

(Note: Customization options are "manufacturer non-standard options" which were submitted and priced in Contractor's proposal.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	\$56,349.75
		Subtotal C:	\$56,349.75

Check: Total cost of Customization Categories (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	4.08%
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D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	1,437,934	=	Subtotal D:	\$1,437,933.75
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E. H-GAC Order Processing Charge (Amount Per Current Policy)	Subtotal E:	\$2,000.00
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F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Delivery	\$9,700.00	Taxes	\$113,631.56
Performance Bond	\$4,207.00		
Inspection Trips	\$14,400.00		
Preferred Customer Discount	-\$100,567.75		
		Subtotal F:	\$41,370.81

Delivery Date:	46 to 51 Months	G. Total Purchase Price (D+E+F):	\$1,481,304.56
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Code or Part No.	Qty.	Option Description	Published Pricing	Customization
0517327	1	Drawing, As Built, At Delivery a Revised Print w/ Changes		\$240.72
0641600	1	Axle, Front, Meritor MFS-20 21,500 lb, w/assist, Imp/Vel		\$17,007.45
0199681	1	Suspension, Front, Standens, Taper Leaf, 21,500 lb, Imp/Vel/Enf		-\$31,579.62
162	1	upgrade to 27,000# rear axle	\$8,056.00	
0122075	1	Suspen, Rear, Standens, Spring, 27,000 lb, Imp/Vel		\$153.48
0801909	-1	Lug Nut, Covers, Chrome		-\$157.01
0001960	1	Axle Hub Covers, Rear, S/S, High Hat (Pair)		\$286.03
193	1	Disc Brakes Front	\$3,297.00	
194	1	Disc Brakes, Rear, Single	\$1,200.00	
199	1	Air inlet-outlet	\$1,075.00	
0060852	1	Cover, Weatherproof, for Recessed Kussmaul Air Inlet		\$215.55
200	1	Additional Air Tanks	\$578.00	
214	1	PACCAR 510 to Cummins x15 605	\$65,368.00	
0687994	1	Engine Brake, Jacobs Compression Brake, Cummins Engine		\$2,340.80
0814375	1	Exhaust System, Horizontal, Right Side		\$2,886.82
222	1	Exhaust Extension Plymo or Nederman	\$998.00	
0898360	1	Cooling Hoses, Flexfab Silicone and Rubber Combination		\$2,264.49
219	1	Wire Braided Fuel Lines	\$1,085.00	
227	1	Increase DEF Capacity	\$1,182.00	
0582243	1	Shutoff Valves, Fuel Line @ Primary Filter, Cummins		\$399.46
0553019	1	Cooler, Engine Fuel, Imp/Vel, SFR/Enf		\$383.13
0708787	1	Holder, Fuel Cap, No Chain		\$62.37
0578959	1	Fuel/Water Separator, Racor Inline		\$590.87
0801876	1	Fluid, 4000 Series Trans, Allison Approved TES-668 Synthetic, IPOS, Custom		\$620.41
246	1	Bumper Equipment Tray with cover	\$3,762.00	
0005739	1	Tow Eyes, Chrome, Chicago Style, Top of Deck		\$840.21
0532853	1	Recess, Side Zone Warning Light, In Side of Extended Bumper		\$573.87
0692444	1	Recess, Front/Side Warning Light, In Angled Corner of Bumper		\$573.87
251	1	Line-X Type Bumper Coating front or rear	\$913.00	
260	1	Upgrade to 84 extended cab	\$20,511.00	
262	1	Cab Insulation Extreme Climate	\$5,741.00	
0677475	1	Rear Wall, Exterior, Cab, Polished Stainless Steel		\$514.22
0739778	1	Cab Lift Control, Metal Clip IPO Standard		\$30.09
267	1	Mirrors - change to Bus style cab corner	\$4,883.00	
0667667	1	Mirror, 8.00" Convex, Cab Front, Front Cross View, Visor Light Mount		\$976.57
0680149	1	Riser, Ramco Mirror, 6.00", Pair		\$328.09
274	1	Cab step 2" larger mid and bottom	\$1,746.00	
0770200	1	Handrail, Exterior, Hansen, Knurled, Alum, LED Backlit, 4-Door Cab		\$892.62
0005772	1	Fenders, S/S on cab, w/Radius corner, 2.00" wide		\$239.99
281	4	Cab Windows Factory Tint per 2	\$2,652.00	
0651515	1	Window Protector Bars, Knurled, Crew Doors, 2" Above Window Sill Plate		\$369.85
319	1	EMS Compartment w outside access (each)	\$6,205.00	
0821960	1	Storage, Air Bottles, (2), Slanted, 10 H, Ea Side of C/C, 84" Imp/Vel		\$1,385.30
0823356	2	Holder, Air Bottle, Zico Model UH6-30-2-SFPHS, Mounted in Compt w/Tracks		\$646.36
0825698	6	Tracks Only, Shelf, Set, Horizontal, Welded		\$1,480.56
0843204	2	Shelf, Adjustable, Cab Exterior Compartment, 0.25" Thick, No Lip		\$372.02
0843207	8	Tracks Only, Equipment Mounting, Vertical, Welded		\$1,974.01
0607899	2	Scuffplate, Polished S/S, Bottom of Door Frame, Each		\$347.77
0840380	4	Matting, Turtle Tile, Auxiliary Compartment		\$350.18
0644302	1	Wheelwell, Cab, UL-LX		\$1,073.43
0123686	1	Drip Rail, Cab Roof, Impel/Veloccity/Veloccity SLT		\$376.06
0199285	1	Visor, Exterior, Vel/Imp		\$1,461.83
291	1	Mounting plate on engine tunnel	\$748.00	
0841443	1	Mounting Provisions, Computer, Tray, S/S, Straps, Slides, No Sides, Lck,Pntd,Rsr		\$1,101.75
298	1	Extreme A/C Package	\$21,491.00	
304	1	HVAC Interlock Cab lift	\$648.00	
301	1	110 Volt cab A/C	\$3,934.00	
0627910	1	Sun Visor, Vinyl/Fabric, Imp/Vel		\$189.24
0122516	1	Fluid Check Access, Imp/Vel		\$18.75

0895251	1	Map Box, Open Back, Top Tray, iPad Slots, Hinged Cover		\$994.70
0583039	1	Not Required, Side Roll and Frontal Impact Protection		-\$12,604.50
0696997	1	Seat, Officer, Pierce PS6, Premium, Air Ride, High Back, PRIMARY		-\$213.11
0746001	1	Cabinet, Rear Facing, LS, 21 W x 28 H x 25 D, Lap, Sp Mtg, Imp/Vel		-\$242.02
0123154	1	Seat, Rr Fcng C/C, RS Otbrd, Pierce PS6, Premium, Hi-Back, PRIMARY		-\$1,853.24
0831017	1	Seat, Fwd Fcng C/C, Ctr, (2) PS6, Prem, Hi-Back, Arm, 4" Sp, Tall Riser, SECONDARY		\$1,449.46
0895592	2	Storage, 4 Bins, Loc, Qty		\$799.48
0752005	3	Lip, Top of Interior Cabinet, All Sides		\$558.04
287	2	Cab Interior Cabinet	\$2,924.00	
0666689	1	Lights, Cab Compt, Pierce LED Strip Light, Each		\$255.40
0511471	1	No SCBA Brackets Required In Cab Seats, Imp/Vel, AXT 2010, SFR/Enf		-\$4,819.00
0604864	1	Seat Belt Height Adjustment, 5 Seats, Imp/Vel		-\$62.68
0647644	1	Lights, Dome, FRP Dual LED 6 Lts		\$209.20
0649587	1	Light, Map, Federal Littlite, LED, Gooseneck		\$358.05
336	1	Remote Control Spot Lights	\$2,477.00	
0893525	1	Controller, Spotlight, Golight Stryker ST, (2) Wired Dash Mt, 1 Lt		\$434.95
0543751	1	Light, Do Not Move Apparatus		-\$72.29
0551600	1	Switching, Cab, Rocker MUX, Impel/Velocity, AXT MUX		-\$117.09
326	1	Spare 12 volt power (each)	\$225.00	
326	1	Spare 12 volt power (each)	\$225.00	
326	1	Spare 12 volt power (each)	\$225.00	
326	1	Spare 12 volt power (each)	\$225.00	
326	1	Spare 12 volt power (each)	\$225.00	
326	1	Spare 12 volt power (each)	\$225.00	
326	1	Spare 12 volt power (each)	\$225.00	
326	3	Spare 12 volt power (each)	\$675.00	
0784791	1	Switches, MUX Rocker, Outlined in Red		\$41.64
0566101	1	Recess, Dash Panel, Officer Side, Vel/Imp		\$658.39
339	1	Intercom Wireless System	\$8,456.00	
0746595	1	Cable, Radio to Intercom Interface, Setcom LiberatorMAX, 1 Radio		\$602.62
342	6	Intercom Headset - wireless	\$8,778.00	
0819255	5	Hangers For Headsets, NFPA/ULC 2024, Each		\$157.86
354	1	Install radio speakers	\$184.00	
356	1	Install Customer Dualhead	\$1,775.00	
357	1	Install Customer Provided Key Storage, Knox Box, in Cab	\$274.00	
358	1	Install Customer GPS/Multimode	\$963.00	
363	1	Install Handheld chargers	\$277.00	
360	1	Install Customer Provided Two-Way Radio Remote Head Cable	\$458.00	
363	8	Install Handheld chargers	\$2,216.00	
363	1	Install Handheld chargers	\$277.00	
352	1	install Customer MDT	\$1,570.00	
353	1	Install Customer Provided Modem	\$844.00	
0696443	2	Antenna Mount, Custom Chassis, Cable Routed to Overhead Switch Area		\$171.11
0735137	1	Camera, Inview, Truesight, LS Mux, RS, LS, R, Camera		\$1,093.62
0674566	1	Location, Rear Vision Camera		\$68.66
382	1	Batteries 6 total	\$1,836.00	
0813848	1	Charger, Sngl Sys, IOTA, DLS-75, 75 amp, IQ4 Controller		-\$469.79
0813791	1	Panel, Charger Display, Kussmaul, 091-94-12, Batt Dir		-\$192.29
0814942	1	Location, Cab, Ind/Remote, Driver's Seat with Bracket		\$347.40
0507624	1	Shoreline, 30A 120V, Kussmaul Auto Eject, 091-159-30-120, Super		\$334.68
0036802	1	Sub Feed Breaker Box Cutler Hammer, For Shoreline		\$341.38
0783390	1	Transfer Switch, Shoreline to Shoreline 30 Amp and Under		\$532.80
406	1	430 amp Delco alternator	\$5,326.00	
0780484	1	Headlights, Rect LED, HiViz FT-4X6-4KIT, AXT/Enf/Imp/Sab/Vel		\$793.28
0840425	1	Light, Directional, WIn 600 Cmb, Cab Crn, Wrp Bzl Out HD Lts, Imp/Vel		\$284.18
0768311	1	Light, Directional/Marker, Intermediate, Truck-Lite 30375Y Grm Mt, 2lts, MUX		\$61.84
0511569	1	Lights, Clearance/Marker/ID, Rear, P25 LED 7Lts		\$278.68
0817254	1	Lights, Perimeter Cab, Amdor AY-LB-12HW0** LED 4Dr		-\$36.52
0617866	1	Lights, Perimeter Pump House, Truck-Lite 6060C LED 2lts		-\$100.37
0683575	1	Lights, Perimeter Body, Truck-Lite 6060C LED 2ts, Rear Step		-\$205.39
0769570	1	Lights, Perimeter, Amdor AY-LB-12HW020 20", Brkt		\$200.82
0813451	2	Guard, Telescoping Light, Rear Cab, Brushed S/S		\$1,102.89

426	1	12 volt LED Hi-Viz Brow A	\$2,622.00	
430	1	12 volt LED Flood Recessed or surface (per light) A	\$3,248.00	
430	1	12 volt LED Flood Recessed or surface (per light) A	\$3,248.00	
430	1	12 volt LED Flood Recessed or surface (per light) A	\$3,248.00	
430	1	12 volt LED Flood Recessed or surface (per light) A	\$3,248.00	
430	2	12 volt LED Flood Recessed or surface (per light) A	\$6,496.00	
430	1	12 volt LED Flood Recessed or surface (per light) A	\$3,248.00	
430	1	12 volt LED Flood Recessed or surface (per light) A	\$3,248.00	
0689891	-1	Lights, Deck, WIn (2) PFBP12C LED Rear Flood Lights		-\$1,481.97
0645877	1	Lights, Hose Bed, Sides, Dual LED Light Strips		\$168.83
420	1	12 volt LED Scene - A	\$1,941.00	
0638557	2	Switch, Master, 12 Volt Scene Lights		\$421.81
474	1	Upgrade NY Style Tank	\$3,590.00	
0597481	1	Label Foam Tank Door On Hose Bed Cover		\$128.84
0553725	1	Restraint, Water Tank, Heavy Duty, Special Type Tank, 4x4, or Export		\$624.37
473	1	NY Hose Bed	\$5,282.00	
0836287	1	Divider, Hose Bed, Unpainted, w/Handhold(s)		-\$583.46
476	1	Hose Bed Cover, Aluminum A	\$10,863.00	
0807430	1	Hose Restraint, Hose Bed, Web, Rear, Separate From Top, Split 2-Sec, Seat Belt		\$643.64
0823921	1	Stabilizer, Hose Bed Divider, Tied to Mounting Above		-\$522.63
0748077	2	Pull Tab, Red, Rear Hose Bed Cover Flap		\$37.74
484	1	Tail Board Upgrade Package	\$3,077.00	
444	1	Flush back body option	\$2,481.00	
0889713	1	Tow Eyes, 2G Pumper		-\$374.22
0590926	1	Hose Restraint, Running Board, Velcro Straps		\$326.38
0692754	2	Tray, Hose, Running Board, Free Floating, Tapered Both Corners, 40' of 4"		\$1,833.37
446	1	Full Height - Depth Compartments	\$8,597.00	
0594005	1	Doors, Rollup, Amdor, Side Compartments		\$1,472.05
0748175	1	Flush Rear, Liftup/Space Saver, 32.75" F-F, 25.88" D, 2G		\$3,043.90
0748189	1	Doors, Swing Tailboard/Lap Liftup, Rear Compt, PUC Style 2G Pumper		\$2,369.26
0625184	8	Guard, Drip Pan, S/S, Rollup Door, Pumper		\$179.45
0723942	8	Elastic Pull Strap for Rollup Doors		\$1,305.26
0778674	16	Switch, Magnetic, Auxillary Compt, Mechanical Fasteners		\$2,232.06
0562348	1	Fasteners, Mechanical, Strip Lighting In Compartments		\$180.56
0769824	1	Fasteners, Mechanical, Strip Lighting In Hatch Compartments		\$180.56
0728722	1	Fasteners, Mechanical, Wiring Harnesses In Hatch Compartments		\$180.56
0831013	1	Brackets/Clamps, For Strip Light Wiring In Compartments		\$682.86
0841735	1	Fasteners, Mechanical, Wiring Harnesses In Body Compartments		\$577.18
498	1	Catwalk-Hatch Compartment, Each	\$5,326.00	
498	1	Catwalk-Hatch Compartment, Each	\$5,326.00	
0733427	1	Handrails, Hatch Step Area, (1) Curved & (1) Straight		\$848.10
0733219	1	Lights, Hatch Compt, 42", LED, Light Strips, 2-Sides 4 Dr		\$470.78
0760868	1	Lights, Cargo/Dunnage, Dual LED Light Strips, Each Side		\$34.32
0687146	6	Shelf Tracks, Painted		-\$337.01
503	1	Adjustable Comp. shelves	\$301.00	
0618184	1	Shelves, Fixed, Low/Special Side Height		\$599.62
503	11	Adjustable Comp. shelves	\$3,311.00	
511	1	Adjustable slide-out tray	\$1,076.00	
519	3	Slide-out floor tray	\$3,750.00	
519	1	Slide-out floor tray	\$1,250.00	
524	1	C-Tech style drawers (per ea.)	\$2,021.00	
521	1	Swing-out tool board	\$3,527.00	
533	1	Compartment Partition	\$559.00	
533	1	Compartment Partition	\$559.00	
533	1	Compartment Partition	\$559.00	
533	1	Compartment Partition	\$559.00	
0003934	7	Dust Filter, Compt Louvers		\$842.61
536	12	Mating in Enclosed Compartments Per Shelf	\$2,256.00	
536	4	Mating in Enclosed Compartments Per Shelf	\$752.00	
0027090	5	Tracks, Equipment Mounting, Horizontal		\$930.07
0004016	1	Rub Rail, Aluminum Extruded, Side of Body		-\$329.97

0784810	1	Fender Crowns, Rear, Stainless, Wider Than Standard, w/Removable Liner		\$100.61
0621021	1	Handrails, Side Pump Panels, Per Print, Hansen Knurled Alum Tubing, LED Backlit		\$691.70
0005261	1	No Handrail Required, Beavertail		-\$171.87
0610196	1	Handrail, Rear, Above Hose Bed, New York Style/Low Hose Bed		\$90.12
0519354	1	Handrail, Extra - 12"		\$297.62
0648325	1	Compt, Air Bottle, Double, Tri Door, Fender Panel		-\$3,669.99
0657522	1	Compt, Air Bottle, Triple, Fender Panel		\$2,970.47
0814739	4	Holder, Zico UH6-30-2-SFPHS mounted in Compt w/Tracks		\$1,292.71
590	1	Add Electric / Hydraulic Ladder Rack	\$18,030.00	
0761307	1	Mounting Clips, Folding Ladder, Hydraulic Ladder Rack		\$229.80
0024499	1	Arm, Rear, Offset, Hydraulic Rack 2000, Recess Light		\$1,023.32
0564381	1	Hydraulic Pump, Ladder Rack, Special Location		\$635.75
0893846	2	Compt w/Door, Backboard, w/Long Tool Storage Below, In Hose Bed		\$1,609.10
0760175	-1	Tube, Pike Pole 8' or Longer, Btwn Tank & S.Sht Ladder Storage		-\$216.27
0760244	-1	Compt w/Tube, Pike Pole 6', Btwn Tank & S.Sht Long Tool Storage, RS		-\$1,029.82
0081834	1	Trough for D-Handled Trash Hook, Qty		\$221.03
0004361	1	Tubes, Alum, Pike Pole Storage		\$216.27
0772321	2	Tubes, Alum, Pike Pole Storage, Painted Job Color		\$432.53
0769033	1	Steps, Folding, Front of Body, Cargo Bed Access, w/LED, Signature 4		\$1,092.36
0784562	1	Steps, Folding, Rear of Body, w/LED, Signature 4 Brand		\$127.59
0019940	1	Step, Special Width, Rear Of Body, 8.00"		\$575.48
0752721	2	Handhold Cutout, Each, Location		\$257.69
0035500	1	Raised Pump House Structure, Side Control		\$993.54
0014441	1	Pump, Hale, QMAX-150, 1500 GPM, Single Stage		-\$1,012.63
613	1	Add Mechanical Seal to Pump	\$1,332.00	
0604308	1	Pump Shift, Air w/o Manual Override, Split Shaft, Interlocked, Hale		\$1,019.95
0826104	1	Controller, Pressure, FRC, Pump Boss Max, PBA500		\$262.62
620	1	add 2.5" suction inlet	\$2,194.00	
619	1	add pump anodes (pair)	\$538.00	
0521688	1	Not Required, Cap, Long Handle, Front Inlet, Pre-connected Hose		-\$75.13
0586174	1	Provision, Front Inlet		\$198.61
0771673	9	Control, Outlets, Swing Handle, Vertical, Side Control, 52.00" Pump House		\$1,330.28
627	-1	2.5" Discharge	-\$4,632.00	
627	1	2.5" Discharge	\$4,632.00	
0566073	1	Elbow, Large Dia Outlet, 30 Deg, 4.00" FNST x 4.50" MNST		-\$48.26
635	1	Extenda-gun	\$9,589.00	
638	1	Deck Gun with Tips, Manual	\$8,655.00	
0082417	1	Crosslay, 2.50" Single Stack		\$4,316.08
0591145	3	Rest, Crosslay/Deadlay, Top/Ends, Elastic Netting		\$214.81
0009257	2	Cutout, Handhold, Crosslay Divider		\$120.35
652	1	Hose Reel, above pump w/ 150' Hose	\$5,554.00	
0724448	1	Switches, Reel Rewind - 1 Reel w/2 Stirrup & 1 Push Button		\$773.82
0562851	1	Hose, Booster - 200' of 1.00" Niedner ReelTex Hose		\$452.74
0005245	1	Capacity, Hose Reel, Special		\$225.40
0515688	1	Gauge, Hose Reel, (Match Panel Gauges)		\$407.54
0085328	1	Nozzle Cup, Zico w/Bracket		\$372.14
0622237	1	Roller Assembly, Additional		\$380.23
665	1	Pierce Husky 12 Single Agent	\$32,461.00	
0552481	1	Refill, Foam Tank, Single Tank, Husky 12, Class A Foam		\$1,216.49
673	1	Foam Cell 30 Gallons	\$2,675.00	
0746447	1	Approval Dwg, All Pump Panel(s), Includes Color And Label Tags		\$823.87
0747139	1	Panel, Pump Access - Right Side, Vertically Hinged Left Side, Southco		\$356.31
0803876	1	Light, Pump Compt, Truck-Lite 44042C LED		\$98.80
0005625	1	Gauge, Fuel		\$645.58
0553643	1	Control, Air Horn at Pmp Pnl, Red Switch, Momentary		\$231.97
0025626	1	Gauge, Auto Trans Temp, ID light and Alarm		\$501.14
0009666	1	Pump Master Gauge Panel Mounted @ Angle		\$590.01
0025637	1	Pump Panel Trim Rings, Oversized for Valve Removal		\$647.77
0008637	1	Gauge, 2.50" Pressure, Class 1, Special		\$157.73
0604123	1	Gauge, Water Level, FRC, WLA 300-A00, TankVision Pro, w/Remote Light Driver		\$610.48
0815528	1	Water Level Gauge, Hiviz FT-G25-*, Grn-Blu-Amb-Red, Vertical Mnt.		\$4,941.68

