

Overall DBE Three-Year Goal Methodology

**Name of Recipient: Lake Havasu City
Lake Havasu Airport**

Goal Period: October 1, 2025, through September 30, 2027

DOT-assisted contract amount:	FY-2025	\$	882,371
	FY-2026	\$	2,205,929
	FY-2027	\$	<u>2,991,321</u>
	Total	\$	6,079,621

Overall Three-Year Goal: 9.15%, to be accomplished through 0.0% RC and 9.15% RN

Total dollar amount to be expended on DBEs: \$556,335

Describe the Number and Type of Contracts that the airport anticipates awarding:

Contracts Fiscal Year #1

1. D&C Runway Lights, REIL's, and Distance Remaining Signs	\$	778,563
2. Taxiway C Reconstruction (D)	\$	103,808

Contracts Fiscal Year #2

1. Taxiway C Reconstruction	\$	1,989,662
2. Aircraft Parking Apron Reconstruction	\$	216,268

Contracts Fiscal Year #3

1. Aircraft Parking Apron Reconstruction	\$	2,868,390
2. Terminal Apron Pavement Reconstruction	\$	122,931

Market Area:

The 2020 Disparity Study by Keen shows that most bidders and 86% of contract dollars are in Arizona, establishing it as the key market area.

Step 1. Relative Availability of DBEs

The step 1 figure for the relative availability was calculated as follows:

Method: Utilize the ADOT 2020 Disparity study data, Figure 10-2 e. Components of overall DBE Availability.

Weighted Availability of DBE firms:

Fiscal Year #1

For FY-2025, award of the following is anticipated:

Contract Name	Description	Trade (\$)	DBE (%)	DBE (\$)
Contract #1 D&C Runway Lights, REIL's, and Distance Remaining Signs	Engineering and other Subindustries	\$103,808	13.75%	\$14,274
Total Contract #1		\$103,808	13.75%	\$14,274
Contract 2 Taxiway C Reconstruction (D)	Engineering and other Subindustries	\$163,495	13.75%	\$22,481
	Construction	\$315,400	13.97%	\$44,061
	Goods & Services	\$299,668	0.44%	\$1,319
Total Contract #2		\$778,563	8.72%	\$67,860
Total Year 1		\$882,371	9.31%	\$82,134

Fiscal Year #2

For FY-2026, award of the following is anticipated:

Contract Name	Description	Trade (\$)	DBE (%)	DBE (\$)
Contract 1 Taxiway C Reconstruction	Construction	\$1,253,411	13.97%	\$175,102
	Goods & Services	\$736,250	0.44%	\$3,240
Total Contract #1		\$1,989,661	8.96%	\$178,341
Contract 2 Aircraft Parking Apron Reconstruction	Engineering and other Subindustries	\$216,268	13.75%	\$29,737
Total Contract #2		\$216,268	13.75%	\$29,737
Total Year 2		\$2,205,929	9.43%	\$208,078

Fiscal Year #3

For FY-2027, award of the following is anticipated:

Contract Name	Description	Trade (\$)	DBE (%)	DBE (\$)
Contract 1 Aircraft Parking Apron Reconstruction	Construction	\$1,748,700	13.97%	\$244,293
	Goods and other Subindustries	\$1,119,690	0.44%	\$4,927
Total Contract #1		\$2,868,390	8.69%	\$249,220
Contract 2 Terminal Apron Pavement Reconstruction	Engineering and other Subindustries	\$122,931	13.75%	\$16,903
Total Contract #2		\$122,931	13.75%	\$16,903
Total Year 3		\$2,991,321	8.90%	\$266,123

- Sum of Weighted DBE Availability for **FY2025-2027**: \$556,335

- Sum of All Trades for **FY2025-2027**: \$6,079,621

Dividing the weighted DBE totals by the total estimate for all trades gives an initial DBE availability figure for the projects anticipated during the goal-setting period (This figure is expressed as a percentage and serves as the basis for the three-year overall goal.

Weighted DBE Goal at Step 1: 9.15%

Step 2: Adjustments to Step 1 base figure

Lake Havasu City not enough historical data on DBE participation is available to reference to make an adjustment to the Step 1 base figure; therefore, The City is adopting the Step 1 base figure as the overall goal for this three-year goal period. Although, they will be adopting a Race Neutral goal based on the disparity study findings.

Breakout of Estimated “Race and Gender Neutral” (RN) and “Race and Gender Conscious” (RC) Participation.

The City will meet the maximum feasible portion of the overall goal by using RN means of facilitating DBE participation.

1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitates DBE, and other small businesses, participation;
2. Carrying out information and communications programs on contracting procedures and specific contract opportunities;
3. Ensuring distribution of DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors;

The City estimates that in meeting the established overall goal of 9.15%, it will obtain 9.15% from RN participation and 0% through RC measures.

This breakout is based on:

The City does not have a history of DBE participation or over-achievement of goals to reference and expects to obtain its DBE participation through the use of DBE contract goals or a conscious effort to obtain DBE participation. Therefore, the entire goal of 9.15% is to be obtained through race-conscious participation.

The City will monitor DBE participation on an ongoing basis during the goal period and adjust the estimated breakout of RN and RC DBE participation as needed.

PUBLIC PARTICIPATION

Consultation:

In establishing the overall goal, the City provided for consultation and publication. This process included consultation with minority, women’s, and general contractor groups, community organizations, and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the City’s efforts to establish a level playing field for the participation of DBEs. The consultation included a scheduled, direct, interactive exchange with as many interested stakeholders as possible focused on obtaining information relevant to the goal setting process and was conducted before the goal methodology was submitted to the operating administration for review. Details of the consultation process are as follows.

The following organizations were invited to join the consultation and provide feedback:

Lake Havasu Area Chamber of Commerce
Go Lake Havasu
Mohave Community College
Lake Havasu Unified School District
Better Business Bureau

Az@Work
Partnership for Economic Development

A few comments were received regarding the complexity of applying for certification, little advantage of being certified, and lack of use of DBE firms within local area.

A notice of the proposed goal was published on the City official website before the methodology was submitted to FAA. The notice can be found here:

<https://www.lhcaz.gov/public-works/airport>

If the proposed goal changes following review by the FAA, the revised goal will be posted on the City's official website.

Notwithstanding paragraph (f)(4) of §26.45, the City proposed goals will not be implemented until the stakeholder consultation requirement has been met.

Sample Public Notice Language:

PUBLIC NOTICE

Lake Havasu City hereby announces its proposed Disadvantaged Business Enterprise (DBE) participation goal of 9.15% for FAA funded contracts/agreements. Lake Havasu City estimates that in meeting the established overall goal of 9.15%, it will obtain 9.15% from RN participation and 0% through RC measures. The proposed goal pertains to federal fiscal years 2025 through 2027. An in-person meeting at the Lake Havasu City Municipal Airport Terminal, 5600 N. Highway 95, Lake Havasu City, AZ, 86404, including a web conference option, will be held on October 23, 2024, from 1:00 to 2:00 pm MST, for the purpose of consulting with stakeholders to obtain information relevant to the goal-setting process. Please contact airport@lhcaz.gov or Airport Operations, 928-854-0756, for additional meeting details.

The proposed goal and its attendant methodology are available for inspection between 9:00 a.m. and 3:00 p.m. Monday through Friday at the Lake Havasu City Municipal Airport Terminal for 30 days from the date of this publication.

Comments on the DBE goal will be accepted for 30 days from the date of this publication and can be sent to the following:

Robert C. Kane
Airport Manager
(928) 854-0755 (X4821) Kaner@lhcaz.gov
Lake Havasu City Municipal Airport
5600 Highway 95 N. Suite 1
Lake Havasu City, AZ 86404