State of Arizona Department of Liquor Licenses and Control



Created 07/16/2024 @ 12:12:52 PM

Local Governing Body Report

LICENSE

| Number: | | Туре: | 010 BEER AND WINE STORE |
|-----------------------|--|------------------|----------------------------|
| Name: | FAMILY DOLLAR #26559 | | |
| State: | Pending | | |
| Issue Date: | | Expiration Date: | |
| Original Issue Date: | | | |
| Location: | 90 ACOMA BOULEVARD N LAKE HAVASU CITY, AZ 8 | | |
| Mailing Address: | USA | | |
| Phone: Alt. Phone: | | | |
| Email: | | | |

AGENT Name: CATHERINE MARIE GOMES Gender: Female Correspondence Address: Female Phone: Alt. Phone: Email: OWNER

60th day 09/14/2024 105th day10/29/2024

Name: FAMILY DOLLAR, LLC Contact Name: MULTI AGENTS Type: LIMITED LIABILITY COMPANY AZ CC File Number: 23489731 State of Incorporation: NC 02/27/2023 Incorporation Date: Correspondence Address: Phone: Alt. Phone: Email: **Officers / Stockholders** Name: Title: FAMILY DOLLAR STORE HOLDINGS LLC MEMBER HARRY RASHAD SPENCER ASST SECRETARY PETER ALLEN BARNETT PRESIDENT JONATHAN LAMAR ELDER VP, TREASURER

% Interest: 100.00

FAMILY DOLLAR STORES INC - Shareholder

Name: Contact Name: Type: AZ CC File Number: Incorporation Date: Correspondence Address: DOLLAR TREE INC BRENDA E SALLARD CORPORATION

State of Incorporation:

| Phone: | | | |
|-------------|--|--|--|
| Alt. Phone: | | | |
| Email: | | | |

FAMILY DOLLAR, LLC - ASST SECRETARY FAMILY DOLLAR STORES INC - ASST SECRETARY FAMILY DOLLAR STORE HOLDINGS LLC - ASST SECRETARY

| Name: | HARRY RASHAD SPENCER |
|-------------------------|----------------------|
| Gender: | Male |
| Correspondence Address: | |
| | |
| | |
| Phone: | |
| Alt. Phone: | |
| Email: | |
| | |

FAMILY DOLLAR STORE HOLDINGS LLC -Shareholder

Name: Contact Name: Type: AZ CC File Number: Incorporation Date: Correspondence Address:

FAMILY DOLLAR STORES INC VARIOUS AGENTS CORPORATION F08710462 Sta 04/01/1999

State of Incorporation: NC



FAMILY DOLLAR STORES INC - VP, TREASURE FAMILY DOLLAR STORE HOLDINGS LLC - Vice President, Treasure FAMILY DOLLAR, LLC - VP, TREASURER

Name: Gender:

Phone: Alt. Phone: Email:

Phone: Alt. Phone: Email:

> JONATHAN LAMAR ELDER Male

Gender: Correspondence Address

| : | | | |
|---|--|--|--|
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FAMILY DOLLAR, LLC - PRESIDENT FAMILY DOLLAR STORES INC - PRESIDENT FAMILY DOLLAR STORE HOLDINGS LLC -PRESIDENT

| Name: | PETER ALLEN BARNETT |
|-------------------------|---------------------|
| Gender: | Male |
| Correspondence Address: | |
| | |
| | |
| Phone: | |
| Alt. Phone: | |
| Email: | |

2.4

Dollar Tree, Inc. (100% Stockholder) NASDAQ: DLTR

Family Dollar Stores, Inc. (100% Member)

Family Dollar Stores Holdings, LLC (100% Member)

Family Dollar, LLC (100% Member)

Peter Barnett/President Jonathan Elder/VP-Tax and Treasurer Harry Spencer/Secretary

FAMILY DOLLAR, LLC - MEMBER

FAMILY DOLLAR STORE HOLDINGS LLC VARIOUS AGENTS LIMITED LIABILITY COMPANY

State of Incorporation:

Contact Name: Type: AZ CC File Number: Incorporation Date: Correspondence Address:

Phone: Alt. Phone: Email:

Name:

APPLICATION INFORMATION

Application Number: Application Type: Created Date: 298737 New Application 06/07/2024

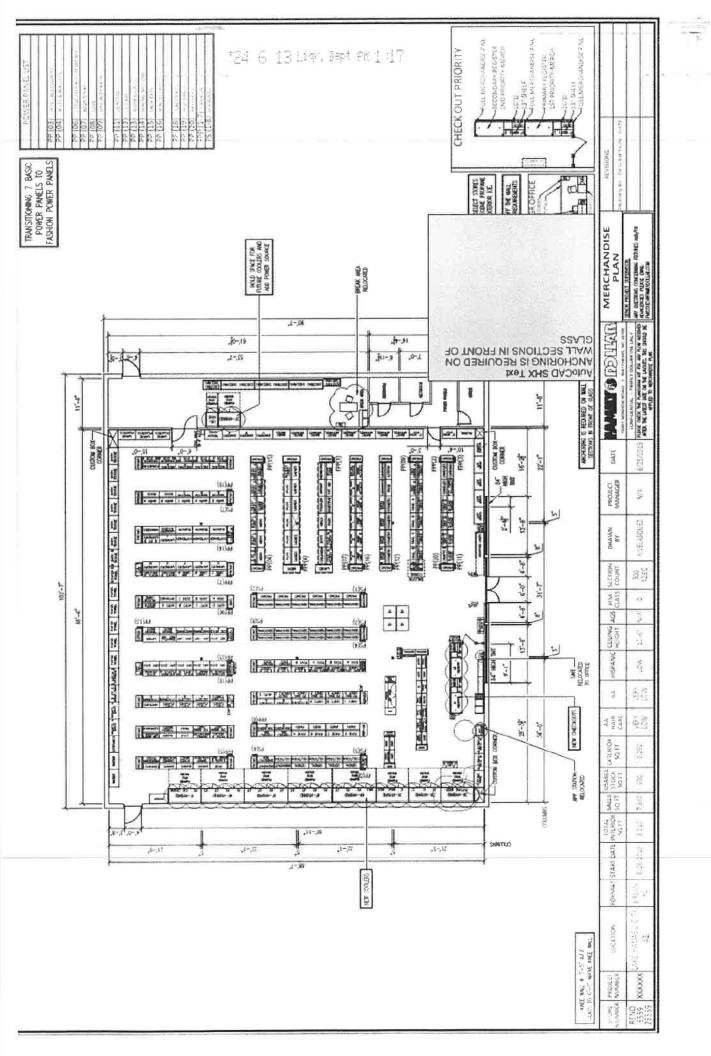
QUESTIONS & ANSWERS

010 Beer and Wine Store

- Are you applying for an Interim Permit (INP)? No
 Provide name, address, and distance of nearest school. (If less than one (1) mile note footage)
 - 453 ft New Day School
 - 2200 Sotol Ln, Lake Havasu City, AZ 86403
- 3) Are you one of the following? Please indicate below. Property Tenant Subtenant Property Owner Property Purchaser Property Management Company Property Tenant
 4) Is there a penalty if lease is not fulfilled? Yes What is the penalty? Please see attached lease
- 5) Is the Business located within the incorporated limits of the city or town of which it is located? Yes
- 6) What is the total money borrowed for the business not including the lease? Please list each amount owed to lenders/individuals.
 - n/a
- 7) Are there walk-up or drive-through windows on the premises? No
- B) Does the establishment have a patio? No
- Is your licensed premises now closed due to construction, renovation or redesign or rebuild? No

DOCUMENTS

| DOCUMENT TYPE | FILE NAME | UPLOADED DATE |
|--------------------------|---|-----------------|
| DIAGRAM/FLOOR PLAN | 6559_RENO_MP_JUN252019.pdf | 06/07/2024 |
| MISCELLANEOUS | 26559 AZ Lease 1.pdf | 06/07/2024 |
| ORGANIZATIONAL DOCUMENTS | Arizona Flowchart - Officers Listed.pdf | 06/07/2024 |
| ALIEN STATUS | Catherine Gomes Alien Status.pdf | 06/07/2024 |
| MISCELLANEOUS | Catherine Gomes Basic.pdf | 06/07/2024 |
| ALIEN STATUS | Catherine Gomes DL.pdf | 06/07/2024 |
| MISCELLANEOUS | Catherine Gomes Management.pdf | 06/07/2024 |
| QUESTIONNAIRE | Catherine Gomes Signed Form.pdf | 06/07/2024 |
| ORGANIZATIONAL DOCUMENTS | Family Dollar, LLC Certificate of Registration 02.27.23- AZ.pdf | 06/07/2024 |
| ORGANIZATIONAL DOCUMENTS | Family Dollar, LLC Foreign Registration Statement 02.14.23- AZ.pd: | 06/07/2024 f |
| QUESTIONNAIRE | Officer Files.pdf | 06/07/2024 |





1100 Circle 75 Parkway SF. Suite 210 Mlasta, GA 30339 Licensing Director: (678) 660–5121 licensing@decisions-consulting.com

September 3, 2024



Mayor and City Council Lake Havasu City 92 Acoma Blvd. S. Lake Havasu City, AZ 86403

Re: Family Dollar, LLC - Store #26559 Application for sale of beer and wine for off-premises consumption only ("Application")

Dear Mayor and City Council:

This firm represents Family Dollar Stores, LLC and its subsidiaries including Family Dollar, LLC, and we handle licensing matters for all Family Dollar locations and related entities nationally (collectively "Family Dollar").

This letter is being submitted for consideration in support of our pending application for a license for the retail sale of beer and wine for off-premise consumption only at the Lake Havasu City Store located at 90 Acoma Boulevard North, Lake Havasu City, AZ 86403. As the license is being considered at the September 10, 2024 Council meeting, this information is being provided in support of Family Dollar's application.

As you may know, you voted to recommend approval of the license for this store location at a previous Council meeting. At some point thereafter, Family Dollar decided that a significant number of its stores nationwide would close in 2024. Unfortunately, Family Dollar personnel erroneously thought the store in Lake Havasu City was on the list of stores to be closed. This error triggered an inadvertent surrender of its license to sell alcoholic beverages previously obtained. Since the Lake Havasu City store will remain open, we filed a new alcohol license application.

Family Dollar is a family-oriented store that provides a wide range of food and other retail items to its' customers. Family Dollar locations that sell alcohol do not sell "discounted alcohol" and the beer and wine our customers have the option of purchasing for off-premises consumption is equivalent in price and quality to what one would find at any local grocery store. For additional information, please see the <u>linked</u> weekly advertisement (https://www.familydollar.com/weekly-ads) which provides a sampling of the wide range of products that Family Dollar offers to its' customers. Also, I wanted to provide some additional information relating to how serious Family Dollar takes its obligation to be a responsible seller, complying with all applicable statutes, ordinances, rules, and regulations.

First, in addition to any requirements imposed by the State or Local jurisdiction, Family Dollar has a vigorous internal training and auditing program to ensure strict compliance and zero tolerance for violations. These internal procedures include, but are not limited to, training on the following:

(a) Minimum age requirements and how those requirements apply. This includes the mandatory **use of hand-held scanners to verify birthdates** are within the range required to make the purchase.

(b) How to recognize and differentiate between authentic forms of identification, typically a driver's license, and counterfeit identifications.

(c) How to confirm the person presenting the identification is the person on the identification card.

(d) Sales Associates' rights to refuse to sell any alcoholic beverage to a person who appears to be intoxicated and how to communicate that refusal respectfully.

City of Lake Havasu September 3, 2024 Page 2

(e) Understanding the role and personal liability to guarantee compliance with all applicable rules and regulations with emphasis on Family Dollar's zero tolerance policy is strictly enforced.

(f) How to cooperate with Law Enforcement as a partner to ensure compliance with the law.

With specific attention to the Lake Havasu City's local alcohol ordinances, Family Dollar will also train all associates on the local rules and regulations pertaining to off-premises selling including, but not limited to, (1) the duty to maintain a copy of the local ordinances on the premises; (2) duty to secure inventory when not legal to sale; (3) the limited hours for legal sales and any no sales days; (4) duty to maintain the premises and allow zero loitering or drinking in the parking lots, which is absolutely prohibited by Family Dollar, and (5) the duty to confirm proper legal identification and age (as noted above, Family Dollar uses handheld scanners as well). In sum, and as complimentary to other small business in the area, Family Dollar simply wishes to provide a safe, family-oriented option to those families who wish to purchase beer and wine for consumption with their meals at home, just like many other grocery stores.

In addition, Family Dollar uses internal auditing programs and proprietary software to assess abnormal activities which detect, deter, and prohibit any violations of rules and regulations. Further, Family Dollar locations licensed to sell off-premises are all equipped with surveillance cameras that monitor the cash registers, front doors, receiving, and stockroom areas. Based on these vigorous internal compliance matters and a culture of zero tolerance, Family Dollar is proud to say that from 2019 to 2022, the percentage of licensed locations cited for alcohol sales violations nationally averaged **less than one and a half percent (1.5%) per year** of all licensed locations. During that period, the highest percentage of cited licensed locations as less than two and a half percent (2.5%).

In conclusion, Family Dollar greatly appreciates the opportunity to conduct business in the State of Arizona and, specifically, in Lake Havasu City. Family Dollar respectfully requests that you approve the resolution to allow beer and wine sales for off-premises consumption only at the Lake Havasu City Store located at 90 Acoma Boulevard North, Lake Havasu City, AZ 86403.

Please do not hesitate to email me rhosack@decisions-consulting.com or give me a call at if you have any questions or want to discuss further.

Sincerely,

Decisions Consulting, LLC

/s/ Rob Hosack

Rob Hosack, Consultant

cc: City Clerk (cityclerk@lhcaz.gov); Ms. Shannon Davis, City Clerk Assistant (DavisS@lhcaz.gov).