



Axon Enterprise, Inc.
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Q-608730-45656.871DG

Issued: 12/30/2024

Quote Expiration: 01/27/2025

Estimated Contract Start Date: 02/15/2025

Account Number: 107082

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Lake Havasu City (Police Department) 2360 McCulloch Blvd N Lake Havasu City, AZ 86403-5947 USA	Lake Havasu City (Police Department) 2360 McCulloch Blvd N Lake Havasu City AZ 86403-5947 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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Quote Summary

Program Length	30 Months
TOTAL COST	\$241,556.44
ESTIMATED TOTAL W/ TAX	\$259,914.73

Discount Summary

Average Savings Per Year	\$4,946.38
TOTAL SAVINGS	\$12,365.96

Payment Summary

Date	Subtotal	Tax	Total
Feb 2025	\$19,324.52	\$1,468.66	\$20,793.18
Jul 2025	\$111,115.96	\$8,444.82	\$119,560.78
Jul 2026	\$111,115.96	\$8,444.81	\$119,560.77
Total	\$241,556.44	\$18,358.29	\$259,914.73

Quote Unbundled Price:	\$253,922.40
Quote List Price:	\$253,922.40
Quote Subtotal:	\$241,556.44

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	10	30		\$25.76	\$25.76	\$7,728.00	\$587.33	\$8,315.33
73680	AXON RESPOND PLUS - LICENSE	76	30		\$19.58	\$16.07	\$36,642.64	\$2,784.84	\$39,427.48
85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	76	30		\$21.43	\$19.52	\$44,494.20	\$3,381.56	\$47,875.76
101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	76	30		\$66.97	\$66.97	\$152,691.60	\$11,604.56	\$164,296.16
Total							\$241,556.44	\$18,358.29	\$259,914.73

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	10	02/15/2025	08/14/2027
A la Carte	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	76	02/15/2025	08/14/2027
A la Carte	73680	AXON RESPOND PLUS - LICENSE	76	02/15/2025	08/14/2027
A la Carte	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	76	02/15/2025	08/14/2027

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	2360 McCulloch Blvd N	Lake Havasu City	AZ	86403-5947	USA

Payment Details

Feb 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Addon payment 1	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	10	\$618.24	\$46.99	\$665.23
Addon payment 1	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	76	\$12,215.33	\$928.36	\$13,143.69
Addon payment 1	73680	AXON RESPOND PLUS - LICENSE	76	\$2,931.41	\$222.79	\$3,154.20
Addon payment 1	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	76	\$3,559.54	\$270.52	\$3,830.06
Total				\$19,324.52	\$1,468.66	\$20,793.18

Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Addon payment 2	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	10	\$3,554.88	\$270.17	\$3,825.05
Addon payment 2	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	76	\$70,238.14	\$5,338.10	\$75,576.24
Addon payment 2	73680	AXON RESPOND PLUS - LICENSE	76	\$16,855.61	\$1,281.03	\$18,136.64
Addon payment 2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	76	\$20,467.33	\$1,555.52	\$22,022.85
Total				\$111,115.96	\$8,444.82	\$119,560.78

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Addon payment 3	100673	AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	10	\$3,554.88	\$270.17	\$3,825.05
Addon payment 3	101283	AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING	76	\$70,238.14	\$5,338.10	\$75,576.24
Addon payment 3	73680	AXON RESPOND PLUS - LICENSE	76	\$16,855.61	\$1,281.02	\$18,136.63
Addon payment 3	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	76	\$20,467.33	\$1,555.52	\$22,022.85
Total				\$111,115.96	\$8,444.81	\$119,560.77

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Sourcewell Contract 101233-AXN shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

Boycott of Israel. If applicable, Axon certifies that it is not currently engaged in, and agrees for the duration of this Agreement, that it will not engage in a boycott of goods and services from Israel, as defined in A.R.S. § 35-393.

Forced Labor of Ethnic Uyghurs Certification. Axon certifies that it does not currently, and agrees for the duration of the Agreement that it will not use: (1) the forced labor of ethnic Uyghurs in the People's Republic of China; (2) any goods or services produced by the forced labor of ethnic Uyghurs in the People's Republic of China; or (3) any contractors, subcontractors, or suppliers that use the forced labor of ethnic Uyghurs in the People's Republic of China. If Axon becomes aware it is not in compliance with this certification, it shall notify the Customer within five business days after becoming aware. This Agreement will terminate upon failure to remedy to noncompliance within 180 days of the notification. (A.R.S. § 35-394).

Conflict of Interest. This Agreement may be canceled in accordance with the Arizona Revised Statutes Section 38-511.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

12/30/2024

