24411 Ridge Route Drive, Suite 105 Laguna Hills, CA 92653-1657 Tel. 949-552-6552

> Lake Havasu City 2330 McCulloch Blvd, N Lake Havasu City 86403

CUSTOMER QUOTATION NO. 3712

Quote No: 3712

Site: 2330 McCulloch Blvd, N Lake

Havasu City

Site Contact: Site Phone: Salesperson:

Created Date: 11/21/2025 Valid For: 24 Day(s)

Quote Name:

Subject to Terms and Condtions outlined in the GSA Contract and LHC Contract 500312

Description 2022/2023 MAS Contract Pricing: GSA Motorola Pricing Extended to the Lake Havasu City

Upgrade Motorola system to latest **FutureOps** control and management software.

Freight/Shipping will be billed at cost separately.

Engineering time to assist the City of Lake Havasu with the installation and optimization of new system.

Replace IRRInet M controllers with 12 Motorola ACE3600 RTU + 5 RIO controllers with Cellular LTE/5G Modems to FEPb Gateway.

We have assumed 3 32 Station Motorola ACE Controllers and 9 16 station controllers - all with the Field Ready Unitbass embly and an addition 5 controller "Remote Sites". All new units will be on Cellular, except the "Remote Site RIOs",b which will communicate to the ACE3600 master on radio and will be solar powered. The subscription costs are for theb cellular data only per site (X12) and include the entire 12 months following installation.

GSA Contract GS-07F-0185X, LHC Contract 500312

SIN 517312 applicable to all Part #s Quoted

GSA Pricing Extended on all line items and part #s.

OPTIONAL ADD ON under "Optional" for additional RIOs and conversion of existing ACE3600s to Cellular.

DISCOUNT: Branif will provide \$1,000 / New Piccolo XR traded in and \$500 / Used Piccolo XR, for a total of \$2,500 - asre flected in the quote under "discount".

Summary		
Motorola Upgrades		
32 Station - Controller Assembly - With Cellular - Includes Discount of \$2,500.00	\$27,046.46	
16 Station - Controller Assembly - With Cellular	\$138,539.50	
RIO	\$42,700.00	
Software - Branif Cloud Services	\$6,480.00	
Install of System	\$13,490.88	
Discount	\$2,500.00	

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Summary	
Sub-Total ex Tax	\$228,256.84
Тах	\$16,641.03
Total inc Tax	\$244,897.87

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Motorola Upgrades - 32 Station - Controller Assembly - With Cellular

ACE3600, with IP Card, WITH MOTOROLA LTE KIT AND 24 volt, high tier, power supply, LTE/5G Modem. THREE I/O slots. ADD: 16 DI FAST 24V IEC TP2 Output Module, 12 MONTH WARRANTY-

FutureOps ready

32 Station Motorola ACE3600 Field Ready Unit - With Cellular Modem + Antenna B-336-32-LTE

To LHC Specifications

Part #	Item	Quantity	Unit Price	Total
V117	Motorola ACE RTU Chassis Standard	2.00	\$6,251.14	\$12,502.28
V616	Motorola ACE Motherboard and Power Supply Assembly	2.00	\$4,188.31	\$8,376.62
V318	Motorola ACE - Communications R1 and Assembly	2.00	\$4,333.78	\$8,667.56

Motorola Upgrades - 16 Station - Controller Assembly - With Cellular

ACE3600 , with IP Card, WITH MOTOROLA LTE KIT AND 24 volt, high tier, power supply, LTE/5G Modem. THREE I/O slots. ADD: 16 DI FAST 24V IEC TP2 Output Module, 12 MONTH WARRANTY-

FutureOps ready

16 Station ACE 3600 Field Ready Unit - With Cellular Modem + Antenna B-336-16-LTE

To LHC Specifications

Part #	Item	Quantity	Unit Price	Total
F4963A	Motorola ACE RTU Chassis Standard - Medium Capacity	10.00	\$5,331.86	\$53,318.60
V616	Motorola ACE Motherboard and Power Supply Assembly	10.00	\$4,188.31	\$41,883.10
V318	Motorola ACE - Communications R1 and Assembly	10.00	\$4,333.78	\$43,337.80

Motorola Upgrades - RIO

Part #	Item	Quantity	Unit Price	Total
B-XTR44R	RIO XTR MOTOROLA UHF 4/4 RTU 421 Enclosure Mount // Radio Unit	5.00	\$5,780.00	\$28,900.00
BSR-36	RIU 450-470MHz	4.00	\$3,450.00	\$13,800.00

Motorola Upgrades - Software - Branif Cloud Services

No additional cellular sites as new units will be on Radio to Motorola Cloud Gateway

Quoted 12 Locations for 12 Months of Cellular Data on Branif Cloud Services (12X12=144).

Part #	Item	Quantity	Unit Price	Total
	BRANIF CLOUD SERVICE (SITE ONLY) W/ CELLULAR OR RADIO (COST/MONTH)	144.00	\$45.00	\$6,480.00
	BRANIF Cloud software subscription and Cellular Data - FutureOps	1.00	\$0.00	\$0.00

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Motorola Upgrades - Install of System

	-			
Part #	Item	Quantity	Unit Price	Total
	Branif Engineering Services (GSA SIN 517312) - Programming, Configuration	48.00	\$281.06	\$13,490.88

Intelligence Moving Water	Discount	\$2,500.00
•	Sub-Total ex Tax	\$228,256.84
	Tax	\$16,641.03
	Total inc Tax	\$244 897 87

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Optional - Motorola Upgrades - Installation/Project

Add 6 RIO XTRs w/Solar Panel Kit Convert 2 ACE3600 from Radio to Cellular Includes 1 year of cellular data (12 Months X 2 Locations = 24)

Total	Unit Price	Quantity	Item	Part #
\$0.00	Total			
\$0.00	Incl. Tax of			
\$0.00	Section Total			